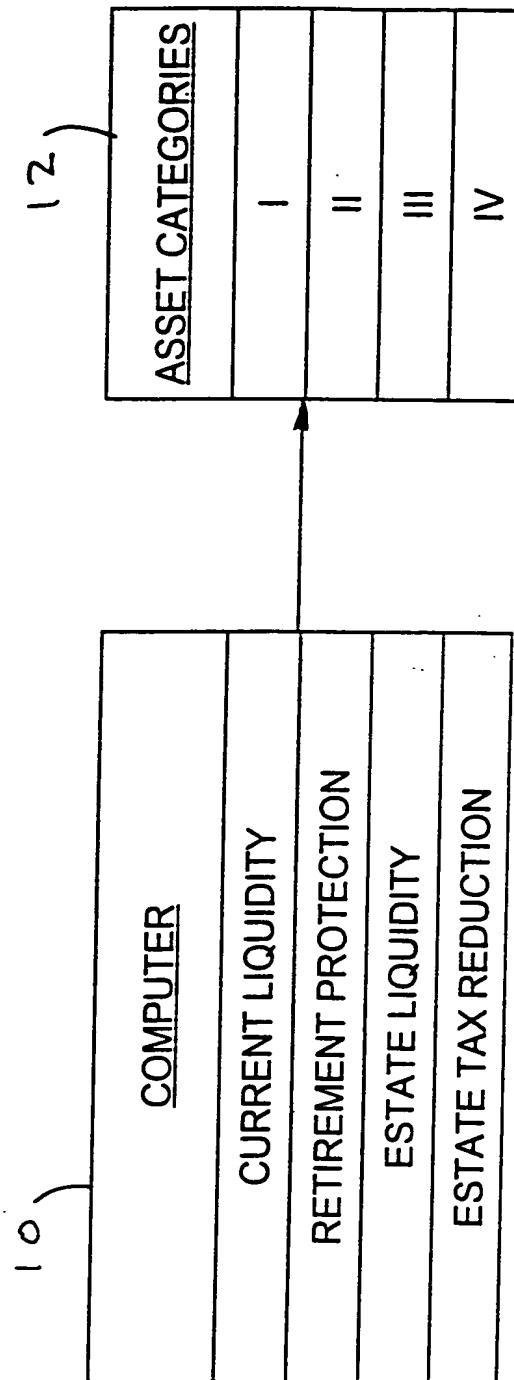


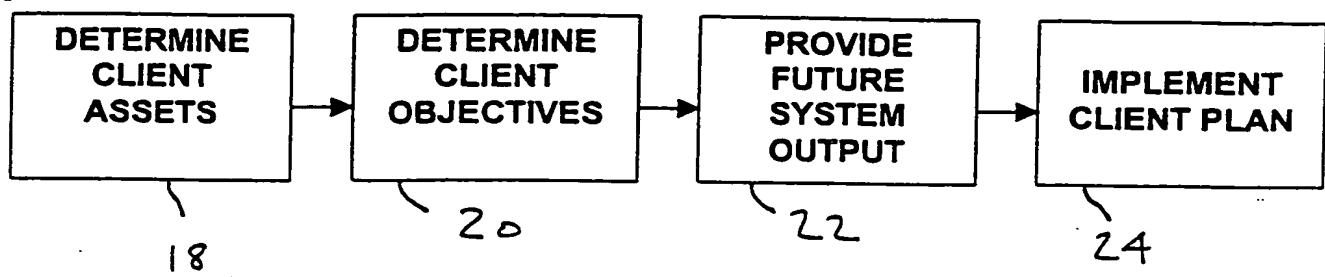
FIG. 1



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FIG. 2

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FIG. 3A

<u>CATEGORY I</u>	
PERSONAL AND PLEASURE	
ASSET TYPES:	ASSET PURPOSE:
-HOMES	-SHELTER AND ENJOYMENT
-BOATS	-LIFESTYLE ENHANCING
-AUTOS	-NON-INCOME PRODUCING
-TOYS	-NON-LIQUID
-JEWELRY	-NON-CONSUMABLE

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FIG. 3B

<u>CATEGORY II</u>	
RESERVE CAPITAL	
ASSET TYPES:	ASSET PURPOSE:
CASH AND EQUIVALENTS:	-EMERGENCIES
-CHECKING	-OPPORTUNITIES
-SAVINGS	-LARGE CAPITAL EXPENDITURES
-MONEY MARKET	-OPERATING CAPITAL
-CD'S	-CURRENT ESTATE TAX LIQUIDITY
-T-BILLS	(IF DEATH OCCURS TODAY)
-EARNED INCOME	
-PASSIVE INVESTMENT ORDINARY INCOME	

FIG. 3C

<u>CATEGORY III</u>	
RETIREMENT FUNDING	
ASSET TYPES:	ASSET PURPOSE:
-INDIVIDUAL STOCKS HELD LONG TERM	-WEALTH ACCUMULATION (GROWTH ORIENTED)
-MUNICIPAL BONDS/FUNDS	-SOURCE OF INCOME FOR LIVING EXPENSES AFTER RETIREMENT
-CLOSELY HELD COMPANY EQUITY	-CURRENT ESTATE TAX LIQUIDITY IF DEATH OCCURS TODAY
-INVESTMENT REAL ESTATE	

FIG. 3D

<u>CATEGORY IV</u>	
RETIREMENT PROTECTION AND ESTATE LIQUIDITY	
ASSET TYPES:	ASSET PURPOSE:
-FUTURE SYSTEM PRODUCTS	-EXEMPT ASSETS FROM
-ANNUITIES	CREDITORS TO PROVIDE INCOME
-QUALIFIED PLANS	ONLY IN CASE ALL OTHER
-IRA'S	ASSETS ARE LOST
-SEP'S	-CURRENT ESTATE TAX LIQUIDITY
-LIFE INSURANCE	IF DEATH OCCURS TODAY
	-PROJECTED ESTATE TAX LIQUIDITY

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FIG. 4

